**CONFIRMATION LETTER FOR EXPRESSION OF INTEREST**

***(Please fulfill, sign and submit this Letter for expression of interest***

***to the contact in the call before December 28, 2020)***

***To: Project “Increasing quality and standards compliance capacity of Mango value chain in Mekong River Delta” (GQSP Vietnam)***

After studying the Call for Expression of Interest, we would like to apply for participating a fresh mango value chain demonstration model of project in Me Kong River Delta. The following are our basic information for your consideration.

**Business Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Business Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Contact Person: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Position: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Tel: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Email: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Questionnaire**

How many years of operation as a fresh mango exporter?

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If you are a packhouse, do you act as exporter or use a third-party Exporter?

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Do you export to markets other than China? If so, which ones?

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Does your business own or have ready access to VHT and/or Irradiation facilities?

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Do you source your mango fruit from regular suppliers each season?

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Do you have good linkages and relationships with mango packhouses in MRD? If yes, please name of packhouses and their address?

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Do you have good linkages and relationships with mango farm/cooperative in MRD? If yes, please name of farms/cooperative and their address?

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Do you use the same packhouses each season? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Do you have access to cool rooms, if yes, what is their capacity?

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Does your business currently operate a traceability system? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Does your business have any current certifications or accreditations e.g. VietGAP if so which ones? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Is your business interested in diversifying its exports into new export markets into modern retail chains?

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Has your business recently exported to a new market, if yes, which one?

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Has your business interested in developing a new preferred export market, if yes, which one?

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Are you willing to try new post-harvest treatments to increase fruit shelf-life, suitable for new markets?

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Are you willing to work with the project team to make system changes that will help meet market requirements? Are you willing to share information/learnings and data of project with other stakeholders?

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Are you willing to share information/learnings and data of project with other stakeholders? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

***Date, December, 2020***

***Director/manager (full name, sign and stamp)***